

BOOKING, PROFESSIONAL PHOTOGRAPHY AND FILMING WITH DRONE

WHAT IS BOOKING?

Booking is an internet system for reservations of rooms or whole apartments in hotels, resorts or private houses. Tourists can reserve a place for their holidays already at their home a few days, weeks, or months in advance.

The most popular and the best booking sites are Booking.com and Agoda.com. Booking.com charge 17,5% of the price of a room for their system of reservations. Example: if a price for a room is 1.000php, booking companies take 175p, and the owner of the resort gets 825php. Agoda.com charge 17%.



WHAT IS MOST IMPORTANT IF YOU WANT TO RENT YOUR ROOMS AND EARN A LOT OF MONEY DURING A SEASON:

- **quality pictures** of the resort from outside and inside,
- a competitive price (not too expensive, not too cheap),
- and good *ratings from previous guests.

HOW CAN WE HELP YOU IN YOUR BUSINESS?

We take quality pictures of the resort from outside, inside, and from the air with professional equipment.

We make photos for free, and if you like them, then you pay as only:

- A. **One-day rent of your rooms** if you want pictures from outside and inside without photoshop
- B. **Two-day rent of your rooms** if we make pictures more beautiful with photoshop and if we put in your booking site photos and films from a drone. Just to know – photoshop takes much more time and work than taking pictures and drone also.



WHAT IS A PRICE OF OUR WORK?

We know that most of the people on this island cannot afford standard prices for professional photos, that's why **we offer everybody low prices**, so that anybody can afford our service. The cost of our work is only one- or two-days' rent for your rooms. **You can get money back in the first weekend when you rent your rooms.** For example: If you will rent 5 rooms for 1.200 pesos/night, this means:

- A. 6.000 pesos for one day and
- B. 12.000 pesos for two days.

We can also make all the processes of registration on the booking site. Registration is quite complicated if you don't have experience and if you are not good with computers. Even with all our experience it takes us more than one day of work to register a new resort.

Our price for registration:

1. **First registration - Booking.com is 6.000 peso.** For this price, we make you an online registration of your resort; then we explain to you what are the requirements for registration (Bank account, business permit, and all other formal requirements) and also instructions on how to work with this reservation system. And we teach you everything most important how to work with your guests, that they will be happy in your place, and how you can earn additional income selling them food, drinks and offer them jeepney, boat tours, renting scooters etc.
- A. **Second registration - Agoda.com; our price is only 3.000 peso.**

This means that you pay for Booking and Agoda only 9.000 pesos.

WHAT IS THE PRICE OF OUR WORK SO THAT YOU CAN START YOUR BUSINESS?

So, all our work: photos and registration are:

- A. $6.000 + 9.000 = 15.000$ peso for normal quality photos or
- B. $12.000 + 9.000 = 21.000$ peso for photoshop photos and drone photos.

If you can't afford to pay this immediately is NO problem. You can pay us later, when you will earn money from renting your rooms.

We can finish your booking registration in a few days, and immediately after this you can get first customers who will pay for our work.

IF YOU DON'T KNOW HOW TO HANDLE BOOKING, WE CAN DO THIS FOR YOU.

You don't need to pay anything to us for photos and booking registration, you just pay 10% of all bookings from Booking.com and from Agoda.com, after you receive your money from the booking agency.

ALL OUR CONSULTING FOR YOU IS FREE.

We always help our customers when they need our assistance.

FREQUENTLY ASKED QUESTIONS

Why is booking taking you 17,5%? Isn't that expensive?

NO, without them, you will have most of the time empty rooms because nobody will know that you have beautiful rooms and a lovely house in an excellent position. Most tourists reserve rooms a long time before they arrive in the Philippines.

What is also good with booking, is that tourists who reserve your rooms will pay you even if they don't come if ships (Jomalina & Oceanjet) cancel their trips because of bad weather or because they change their mind.

Why are photos expensive?

They are not expensive at all. Professionally taken photos of a house, rooms and from a drone are most important because tourists decide where to book a room based on photos. It is essential to them also that the rooms are nice and clean, and they also care about where the apartments are, how close to the sea they are, and how beautiful the surroundings are.



We invested in our equipment more than 2 million pesos, and Melariel was studying photography for several years so that she can make photos so beautiful and bright.

Why we take 10% of the booking price if we take care of booking and reservations? Isn't this too expensive?

In this case, you don't need to pay anything for our work.

We will take care of everything:

- we will create booking sites from Booking.com and Agoda.com,
- we will check several times a day if somebody book your rooms,
- we will reply to their telephone calls when they will ask how to come to the island, ship connections and for other information about the island,
- we will open and close rooms according to reservations (when somebody book room on Agoda.com for few days, we should close these room on Booking.com and opposite),
- we will talk with agencies when they call from Hong Kong or Singapore.

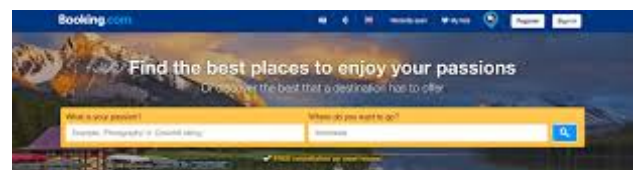
If we take care of your booking, we can expect the first income after one month and a half. So we should work for you, and we don't get any money until you start getting your income from renting your house. Bank will transfer you cash after one month of renting your rooms.

What if you change your mind and you want to take care of your booking by yourself?

NO PROBLEM. In a case that you change your mind and you want to handle your booking by yourself, we will teach you to work by yourself. You pay us only photos and our work to establish your booking system.

What is Booking.com?

Booking is the biggest online travel agency – an internet system where people from all over the world can book rooms in hotels, resorts, house vacations, and apartments.



www.agoda.com/dtac

What is Agoda.com?

Agoda is a competitive online travel agency like Booking.com. They have a different business model, but the principle of booking is almost the same.

Why do you need to have a Booking and Agoda if they are almost the same?

Because some tourists are members of Booking.com and others in Agoda.com. Booking and Agoda offers a different promotion/discounts to their members. Some like to use Booking, and some prefer Agoda.

If you put your resort just on one portal, a lot of people will not see your rooms and your house and you will earn much less money in a season.



Can you try to rent your rooms just through Facebook?

Yes, you can, but you will have much fewer visitors and much less money at the end of the season.

When you market your rooms only on Facebook, just your friends and a small number of people will see your add.

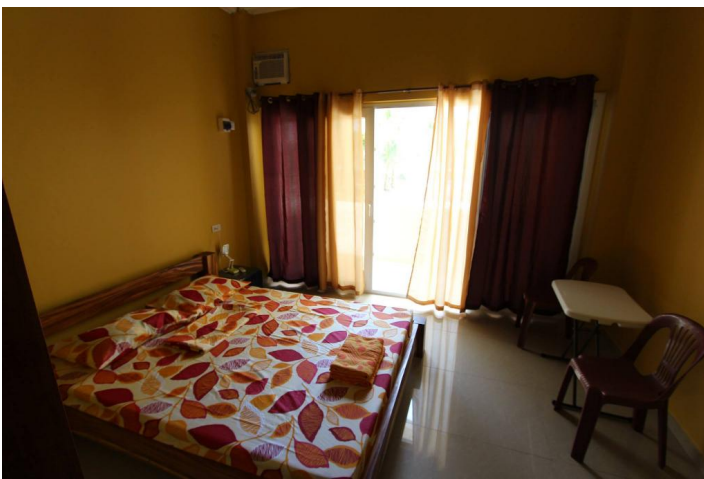
You should know that most people trust to professional booking agencies and they make reservations there.

On Camotes are more than 100 resorts or people who are renting rooms and most of the year their rooms are empty.



Can you take pictures with a smartphone and put them to the booking portal?

Yes of course, but look the difference for the same room:



You should know that tourists choose a resort or apartment according to pictures.

What means "ratings from previous guests"?

After guests come to your resort, they can write on the website of the booking agency if they were satisfied with your house, rooms and your attitude to them – this means if they were happy in your resort. They can also rate their satisfaction with numbers from 1-10.

- Staff,
- Location,
- Comfort,
- Cleanliness,
- Facilities and
- Value for money

Camotes Islands: 12 properties found
3 reasons to visit: relaxation, tranquillity & beaches

Top Picks for Families | Show homes first | Price (lowest first) | Review Score & Price | Stars | Star rating and price

Villa Marquez 9.2
Camotes Islands, Show on map, 12 km from center
Wonderful 51 reviews
Top-rated by Families

Recommended for 2 adults, 1 child

- Double Room
- 1 queen Bed
- FREE cancellation
- Risk Free: You can cancel later, so lock in this great price today!
- Only 2 rooms like this left on our site

GUEST RATING AND REVIEW

1 night, 2 adults, 1 child
P 1,500
+P.180 taxes and charges

See availability

What Travelers Love About This Location

"Nice place, great views, friendly staff. They have a kitchen area for cooking. And a place to buy food or drinks."

C Christine
Canada

10

"- the property is right on the ocean front and the ocean breeze and views in the morning are beautiful! - only 10 minute walk to town of San Fran and the market..." [Read more](#)

A Anonymous
Indonesia

7.0

"The wifi connection they had was awesome.

The Kitchen was also great. We had fun cooking all our meals there especially since the market is just near their pl..." [Read more](#)

S Sheila
Philippines

8.0